

Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

FINANCE COMMITTEE MEETING

NOTICE OF REGULAR MEETINGDATE: April 22, 2022TIME:11:00 a.m.PLACE:Alameda County Office of Homeland Security and Emergency Services,
Room 1013
4985 Broder Blvd., Dublin, CA 94568

Meeting Procedure During Coronavirus (COVID-19) Outbreak:

In keeping with the guidelines provided by the State of California and Alameda County Department of Public Health regarding gatherings during the coronavirus (COVID-19) outbreak, and recommendations to follow social distancing procedures, the East Bay Regional Communications System Authority (EBRCSA) will adopt the following practices during upcoming Operations Committee meeting:

- The EBRCSA Finance Committee will hold the meetings remotely via Zoom Video Communications.
- The Public will have access to the meeting via a telephonic option by calling: 1 253 215 8782 Meeting ID: 814 9466 9358 Passcode 384858
- The Public will have access to all materials via the EBRCSA Web Site, <u>http://www.ebrcsa.org/default.page</u>. The material will be under the header Calendar, then Finance Committee, and then April 22, 2022
- The Public will be asked if there is any comment or question concerning the meeting during the Public Comment Period and as each item is discussed.
- The Speaker may provide their name for the record if they so choose

AGENDA

- 1. Call to Order/Roll Call
- 2. Public Comments (Meeting Open to the Public): At this time, the public is permitted to address the Committee on items within the Committee's subject matter jurisdiction that do not appear on the agenda. Please limit comments to a maximum of three (3) minutes. If you wish to comment on an item that is <u>on</u> the agenda, please wait until the item is read for consideration.
- 3. Approval of Minutes of the November 5, 2021 Finance Committee Regular Meeting

- 4. Provide Direction on Budget Review FY 22/23
- 5. Increased Cost of Legal Services
- 6. Bay Alarm Camera Upgrade and Increased Monitoring Cost
- 7. Provide Direction regarding Appointment of Two Members of Finance Committee to a Sub Committee to assist in Recommendation of Compensation for Administrative Assistant
- 8. Receive an Update on the City of Antioch (Walton Lane Site)
- 9. Receive an Update on the Wiedemann Site in San Ramon
- 10. Receive an Update on the Carquinez Site (651 Pine Replacement)
- 11. Receive an Update on the Biannual SUA II Upgrade
- 12. Receive an Update on Encryption (Change Order 35)
- 13. Receive an Update on Ethernet/MPLS Project
- 14. Receive an Update on TDMA Time Division Multiple Access
- 15. Receive an Update on 10 Year Plan
- 16. Agenda Items for Next Meeting
- 17. Adjournment

This AGENDA is posted in accordance with Government Code Section 54954.2(a)

If requested, pursuant to Government Code Section 54953.2, this agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 U.S.C. Section 12132), and the federal rules and regulations adopted in implementation thereof. To make a request for disability-related modification or accommodation, please contact the EBRCSA at (925) 803-7802 at least 72 hours in advance of the meeting.

I hereby certify that the attached agenda was posted 72 hours before the noted meeting.

form Mc Carthy

Tom McCarthy, Executive Director April 15, 2022



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AGENDA ITEM NO. 3.

AGENDA STATEMENT FINANCE COMMITTEE MEETING MEETING DATE: April 22, 2022

- TO:Finance CommitteeEast Bay Regional Communications System Authority (EBRCSA)
- **FROM:** Tom McCarthy, Executive Director East Bay Regional Communications System Authority
- **SUBJECT:** Approval of Minutes of the November 5, 2021 Regular Finance Committee Meeting

RECOMMENDATIONS:

Approve the minutes of the November 5, 2021 Regular Finance Committee Meeting.

SUMMARY/DISCUSSION:

The Finance Committee will consider approval of the minutes of the November 5, 2021 Regular Finance Committee Meeting.

RECOMMENDED ACTION:

It is recommended that the Committee approve the minutes of the November 5, 2021 Finance Committee Meeting.

Attachment:

Attachment "A"- Draft Minutes November 5, 2021 Meeting



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FINANCE COMMITTEE MEETING

REGULAR WEETINGDATE: November 5, 2021TIME:9:30 a.m.PLACE:Alameda County Office of Homeland Security and Emergency Services,
Room 1013
4985 Broder Blvd., Dublin, CA 94568

DRAFT MINUTES

1. Call to Order/Roll Call: A Regular meeting of the Finance Committee was held on November 5, 2021, remotely via Zoom Video Communications. The meeting was called to order at 11:08 a.m.

Committee Members Present:

P. Meyer, Vice Chair, Fire Chief, San Ramon Valley Fire Protection District

- J. Calabrigo, Town Manager, Town of Danville
- T. DuPuis, Chief Information Officer, Alameda County
- D. Haubert, Supervisor, Alameda County
- M. Nino, County Administrator, Contra Costa County
- M. Shorr, Chief Information Officer, Contra Costa County
- L. Smith, City Manager, City of Dublin

Staff Present:

- T. McCarthy, Executive Director
- C. Boyer, Auditor
- C. Soto, Administrative Assistant

Public Present:

G. Poole, Motorola

2. Public Comments: None.

3. Approval of Minutes of the April 23, 2021 Finance Committee Regular Meeting

On motion of Bm. Smith, seconded by Bm. Silva and by majority vote, (Bm. Haubert abstaining) the Board approved the minutes of the April 23, 2021 Finance Committee Regular meeting.

4. Implementation of AB 361 to Allow Teleconferenced Meeting

Executive Director McCarthy stated due to AB 361, committees would now have to meet monthly and adopt a resolution to continue meeting by teleconferencing. The Finance Committee currently meets quarterly, but now they would have to meet monthly via Zoom or similar software. The Board of Directors would also have to meeting monthly to adopt a resolution to continue meeting by teleconferencing or the Board could adopt a blanket resolution to include the Finance Committee and Operations Committee in order to continue meeting by teleconference.

On motion of Bm. Smith, seconded by Bm. Silva and by unanimous vote, the Finance Committee requested the Executive Director contact the Authority's Attorney to provide more information on the Board adopting a blanket resolution to cover the Board, and Finance and Operations Committees to continue teleconference meetings.

5. Provide Direction on Budget Adjustment FY 20/21

Auditor Craig Boyer stated this is an adjustment for the FY20/21 budget. They had invoices that came in after the fiscal year-end process. The amounts totaled \$90,000 appropriations that need to be approved by the Finance Committee and the Board to cover these expenditures. There are sufficient operating payments and revenues to cover these additional appropriations.

On motion of Bm. Silva, seconded by Bm. Meyer and by unanimous vote, the Finance Committee agreed to recommend to the Board the approval of the budget adjustment for FY 20/21, as detailed in the staff report.

6. Review Aviat Care Services & Support Agreement

Executive Director McCarthy stated the Authority has had a contract with Aviat to help maintain the microwave system. Now that they are replacing the microwave, he asked Aviat to pare down the contract to provide advance part replacement, only. This is all that is needed for the next year or two as the Authority goes through the microwave upgrade. This contract has a cost of \$95,851. The current Contract with Aviat expired September 30, 2021. The new contract will cover the period from October 1, 2021 through September 30, 2022.

Bm. J. Calabrigo and A. Love joined the meeting at 11:24 a.m.

On motion of Bm. Silva, seconded by Bm. Smith and by majority vote (Bm. Calabrigo abstaining), the Finance Committee agreed to recommend to the Board of Directors that East Bay Regional Communications System Authority (EBRCSA) enter into an agreement with Aviat Care for Services & Support.

7. AES Encryption for MCC7500 Consoles

Executive Director McCarthy stated the DOJ now requires law enforcement agencies encrypt channels that carry CORI info. The word "hear" regarding CORI information was never part of that policy. The DOJ wanted an implementation plan from agencies by December 31, 2021. Authority member agencies responded that it would take 30 months

to implement encryption. About 25 member agencies have put in purchase orders with Motorola to purchase encryption. Law enforcement Chiefs and Sheriffs have expected this to come for quite a while. It will cost member agencies \$12 million to encrypt their radios. The cost includes encryption, multi key and over the air reprogramming. Currently, you have to touch every radio by hand but by having a server in the System's backroom, the new encryption key can be sent over the air by turning on the radio. The Authority owns the 182 consoles used by the member agencies and pays for their maintenance and upgrades so they are all on the same platform and as such, should pay the cost of encrypting the consoles. Motorola's quote is \$1,620,183.

On motion of Bm. Calabrigo, second by Bm. Silva and by unanimous vote, the Finance Committee agreed to recommend to the Board to move forward with encryption, and pay for it with Operational reserves, once the cost has been negotiated with Motorola, and also discuss with the Board the need to do some longer-range financial planning.

8. Approval of Draft 2022 EBRCSA Meeting Schedule

Director McCarthy stated this was the draft calendar.

Bm. Smith stated that in lieu of having special meetings every 30 days, the Board/Committee members could list the addresses of where they are located in the jurisdiction, during the meeting.

On motion of Bm. Haubert, seconded by Bm. Meyer and by unanimous vote, the Finance Committee agreed to recommend the Draft 2022 EBRCSA meeting schedule to the full Board, and have the Executive Director speak to Authority Counsel to discuss more details about AB 361 and its impact of Authority meetings.

Bm. Silva left the meeting at 11:51 a.m.

9. Annual Election of a Board Chair and Vice Chair as Required by the JPA Agreement and Bylaws

Director McCarthy asked anyone interested in being Chair or Vice Chair to contact him as a vote for Board Chair and Vice Chair will take place at the December 3, 2021 Board meeting.

10. Motorola Change Order Number 34

Executive Director McCarthy stated that through an analysis of the East Bay Regional Communications System Authority (EBRCSA) Microwave Communications Network Upgrade, Multi-Protocol Label Switching (MPLS), and network transition from T1 Circuits to Ethernet, additional sites were identified that needed to be added to the original plan. The cost is \$961,877.35. This was not an option; it is an integral part of the System. Some of the System is 20+ years old. It could be financed with the microwave payments. It could be financed for five or six years at 2.33% or 2.37%, depending on how many years it is financed.

The Board discussed paying for the change order now out of reserves versus financing the cost.

On motion of Bm. Calabrigo, seconded by Bm. Haubert and by majority vote (Bm. Meyer abstaining), the Finance Committee agreed to recommend to the full Board approval of the Change Order and to pay for it out of reserves.

Bm. Haubert left the meeting at 12:04 p.m.

11. Receive an Update on the City of Antioch

Executive Director McCarthy stated he has a video call scheduled with the new Antioch Police Chief and City Manager on Monday to discuss the site at James Donlon. They were looking to get it started again.

12. Receive an Update on the City Vallejo

Executive Director McCarthy stated the City of Vallejo was working on the Solano County JPA and are working on the site in the Hiddenbrooke area. They are finalizing installation of radios in Fire equipment.

13. Receive an Update on the San Ramon Site at Wiedemann Ranch

Bm. Meyer stated they were fortunate to have a policy that required developers pay for new sites. The developer will be paying \$2 million for a tower. San Ramon had also come to an agreement with Motorola. They will put the tower together. San Ramon will have a contract with the Wiedemann Family for 10 years with no cost to the Authority. For year 11, there will be a need for the Authority to pay.

Executive Director McCarthy stated that now that the policy had been tested, the Authority's attorney was reviewing a letter regarding the policy that will be sent to all member agencies encouraging them to also adopt such a policy.

14. Receive an Update on TDMA – Time Division Multiple Access

Executive Director McCarthy stated the TDMA had been going on for years. There was a bug in the system that had to be worked out. It would be rolled out in Contra Costa County next week. It would double bandwidth, and the System would go from 20,000 to 40,000 available users.

15. Receive an Update on 10 Year Plan

Executive Director McCarthy stated CSI is going from site to site with the Contra Costa County radio shop to inventory equipment with a new bar code scanning system. It was also being used for the new ethernet equipment. As soon as they were done with Contra Costa County, they will then move to Alameda County.

16. Agenda Items for Next Meeting: Forward any items to Executive Director McCarthy.

17. Adjournment: With no further business coming before the Finance Committee, the meeting was adjourned at 12:12 p.m.



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AGENDA ITEM NO. 4.

AGENDA STATEMENT FINANCE COMMITTEE MEETING DATE: April 22, 2022

TO:Finance CommitteeEast Bay Regional Communications System Authority (EBRCSA)

- **FROM:** Thomas G. McCarthy, Executive Director East Bay Regional Communications System Authority
- **SUBJECT:** Budget Review FY 22/23

RECOMMENDATIONS:

Receive a report regarding the FY 22/23 Budget. It is recommended that the Committee recommend to the Board of Directors a budget for FY 22/23 based on the information discussed in this item.

SUMMARY/DISCUSSION:

Craig Boyer, Alameda County Auditor's Office, has prepared the FY 22/23 Budget so that the Finance Committee will have information concerning the Fiscal Year Budget.

RECOMMENDED ACTION:

It is recommended that the Committee discuss and reach a consensus for the Fiscal Year Budget for FY 22/23 for presentation to the Board of Directors.

Attachments:

Attachment "A" – Budget Highlights Attachment "B" – Budget Fiscal Year 2022/2023



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HIGHLIGHTS:

REVENUES - \$8.81M

- Expecting revenues to increase compared with FY21-22 budget
 - While no changes in membership or rates, radio counts increased leading to higher actual revenues than budgeted in FY21-22
- \$613,000 increase in Operating Payments from members
 - o Adjusted to actual earned FY21-22

EXPENSES - \$7.22M

- \$55,000 increase in Operating Expense
 - \$32,000 increase in Maintenance due to higher volume of transactions, inflation and scheduled increases in contracts
 - o \$15,000 increase in Utilities due to increased rates
- \$1.94M in Capital expenditures
 - \$1.66M for the TDMA upgrade
 - \$250,000 for the DC power upgrades
 - o \$25,000 for control stations
- \$650,000 in Debt Service

NET INCOME - \$1,596,000

• \$1,185,503 net increase to Capital Reserves

PROJECTED RESERVES

- Operating \$2.31M
- Debt \$1.00M
- Capital \$13.88M
- Total \$17.19M







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BUDGET FISCAL YEAR 2022-23

Operating payments \$ 7,453,000 Service payments 1,260,000 Interest 100,000 Total revenues 8,813,000 Expenses 20,000 Administration 452,000 Audit fees 20,000 Contingency 100,000 Insurance 48,000 Lease 73,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Net Income \$ 1,596,000	<u>Revenues</u>	
Interest 100,000 Total revenues 8,813,000 Expenses Administration Addit fees 20,000 Contingency 100,000 Insurance 48,000 Lease 73,000 Licenses and permits 30,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Operating payments	\$ 7,453,000
Total revenues 8,813,000 Expenses Administration 452,000 Audit fees 20,000 Contingency 100,000 Insurance 48,000 Lease 73,000 Legal 20,000 Licenses and permits 30,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Service payments	1,260,000
ExpensesAdministration452,000Audit fees20,000Contingency100,000Insurance48,000Lease73,000Legal20,000Licenses and permits30,000Membership fees10,000Maintenance3,629,000Security17,000Utilities225,000Website hosting4,000Total operating expenses4,628,000Capital1,939,000Debt Service650,000Total expenses7,217,000	Interest	100,000
Administration 452,000 Audit fees 20,000 Contingency 100,000 Insurance 48,000 Lease 73,000 Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Total revenues	8,813,000
Administration 452,000 Audit fees 20,000 Contingency 100,000 Insurance 48,000 Lease 73,000 Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000		
Audit fees 20,000 Contingency 100,000 Insurance 48,000 Lease 73,000 Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	<u>Expenses</u>	
Contingency 100,000 Insurance 48,000 Lease 73,000 Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Administration	452,000
Insurance 48,000 Lease 73,000 Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Audit fees	20,000
Lease 73,000 Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Contingency	100,000
Legal 20,000 Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Insurance	48,000
Licenses and permits 30,000 Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Lease	73,000
Membership fees 10,000 Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Legal	20,000
Maintenance 3,629,000 Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Licenses and permits	30,000
Security 17,000 Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Membership fees	10,000
Utilities 225,000 Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Maintenance	3,629,000
Website hosting 4,000 Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Security	17,000
Total operating expenses 4,628,000 Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Utilities	225,000
Capital 1,939,000 Debt Service 650,000 Total expenses 7,217,000	Website hosting	4,000
Debt Service 650,000 Total expenses 7,217,000	Total operating expenses	4,628,000
Total expenses7,217,000	Capital	1,939,000
-	Debt Service	 650,000
Net Income \$ 1,596,000	Total expenses	 7,217,000
	Net Income	\$ 1,596,000

Assumption: Operating payments Service payments 21,000 radio count at \$30 per month per radio 7,000 radio count at \$15 per month per radio

EAST BAY REGIONAL COMMUNICATIONS SYSTEM AUTHORITY EXPENDITURE DETAIL FISCAL YEAR 2022-2023

OPERATING EXPENSES	FY21-22 Ial Budget	FY21-22 Projected	FY22-23 Budget		Change 22 vs FY23
Administration	 	 			
Executive director	\$ 263,000	\$ 220,132	\$	263,000	\$ (42,868)
Administrative assistant	40,000	11,273		40,000	(28,727)
Planning	134,000	-		134,000	(134,000)
Travel	5,000	-		5,000	(5,000)
Miscellaneous	10,000	23		10,000	(9,977)
Audit fees	20,000	17,820		20,000	(2,180)
Contingency	100,000	-		100,000	(100,000)
Insurance	44,000	44,336		48,000	(3,664)
Lease	71,000	70,395		73,000	(2,605)
Legal	20,000	2,743		20,000	(17,257)
Licenses and permits	30,000	759		30,000	(29,241)
Membership fees	10,000	5,256		10,000	(4,744)
Maintenance					
Service agreement	1,095,000	1,087,828		1,105,000	(17,172)
Software maintenance (SUA II)	977,000	811,010		985,000	(173,990)
Network administration	267,000	263,897		270,000	(6,103)
HVAC maintenance	25,000	23,417		32,000	(8,583)
Generator maintenance	53,000	47,533		53,000	(5,467)
ALCO general maintenance	600,000	600,000		600,000	-
COCO general maintenance	265,000	138,565		265,000	(126,435)
CSI telecommunications	200,000	86,710		200,000	(113,290)
Microwave maintenance	100,000	133,131		104,000	29,131
Miscellaneous	15,000	15,000		15,000	-
Security	15,000	11,357		17,000	(5,643)
Utilities	210,000	212,703		225,000	(12,297)
Website hosting	 4,000	 3,117		4,000	 (883)
Total expenses	 4,573,000	 3,807,005		4,628,000	 (820,995)
CAPITAL EXPENDITURES					
Microwave Network Upgrade	962,000	962,000		-	962,000
Encryption Upgrade	1,621,000	1,621,000		-	1,621,000
TDMA Upgrade	1,664,000	1,663,030		1,664,000	(970)
DC Power Upgrade	250,000	250,000		250,000	-
Dispatch Consoles	 25,000	 -		25,000	 (25,000)
Total expenditures	 4,522,000	 1,913,030		1,939,000	 (25,970)
DEBT SERVICE					
Principal	512,000	512,000		533,000	(21,000)
Interest	 138,000	 138,000		117,000	 21,000
Total expenses	\$ 650,000	\$ 650,000	\$	650,000	\$

1. TDMA Upgrade is the annual payment for the Change Order approved by the Board of Directors

2. DC Power Upgrade is an annual amount to replace the batteries in various locations

EAST BAY REGIONAL COMMUNICATIONS SYSTEM AUTHORITY PROJECTED CASH RESERVE BALANCES FISCAL YEAR 2022-2023

	FY21-22	FY21-22	FY22-23
Operating Reserve	Final Budget	Projected	Budget
Beginning Balance	\$ 2,054,302	\$ 2,054,302	\$ 1,903,503
Operating Payments	6,840,000	7,340,374	7,453,000
Initial Payments	-	66,400	-
Interest	100,000	128,975	100,000
Operating Expenses	(4,573,000)	(3,807,005)	(4,628,000)
Transfer to Capital Reserve	(2,134,802)	(3,879,543)	(2,514,503)
Ending Balance	2,286,500	1,903,503	2,314,000
Debt Service Reserve			
Beginning Balance	1,000,000	1,000,000	1,000,000
Service Payments	1,260,000	1,452,780	1,260,000
Debt Service	(650,000)	(650,000)	(650,000)
Transfer to Capital Reserve	(610,000)	(802,780)	(610,000)
Ending Balance	1,000,000	1,000,000	1,000,000
Capital Reserve			
Beginning Balance	9,923,583	9,923,583	12,692,876
Transfer In	2,744,802	4,682,323	3,124,503
Capital	(4,522,000)	(1,913,030)	(1,939,000)
Ending Balance	8,146,385	12,692,876	13,878,379
Total Reserve Balance	\$ 11,432,885	\$ 15,596,379	\$ 17,192,379

1. Operating Reserve Balance is equal to 50% of the next fiscal years Operating Budget

2. Debt Reserve Balance is set to equal \$1,000,000 every fiscal year

3. Capital Reserve Balance is the projected remaining cash after the Operating and Debt Reserve requirments have been met

EAST BAY REGIONAL COMMUNICATIONS SYSTEM AUTHORITY

10 YEAR CASH FLOW PROJECTION

	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY 2026-27	FY 2027-28	FY 2028-29	FY 2029-30	FY 2030-31
Operating Reserve	Projected	Budget	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
Balance - beginning	2,054,302	1,903,503	2,314,000	2,365,295	2,426,001	2,497,280	2,579,198	2,646,319	2,724,209	2,812,934
Receipts from members	7,535,749	7,553,000	7,660,000	7,660,000	7,660,000	7,660,000	7,660,000	,000 7,660,000 7		7,660,000
Payments to suppliers	(3,807,005)	(4,628,000)	(4,730,590)	(4,852,001)	(4,994,560)	(5,158,396)	(5,292,638)	(5,448,418)	(5,625,868)	(5,774,135)
Transfer to Capital Reserve	(3,879,543)	(2,514,503)	(2,878,115)	(2,747,294)	(2,594,161)	(2,419,686)	(2,300,241)	(2,133,692)	(1,945,407) (1,811,73	
Balance - ending	1,903,503	2,314,000	2,365,295	2,426,001	2,497,280	2,579,198	2,646,319	2,646,319 2,724,209		2,887,068
Debt Service Reserve										
Balance - beginning	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	-	-	-	-
Service payment	1,452,780	1,260,000	1,260,000	1,260,000	1,260,000	1,260,000	-	-	-	-
Principal	(512,000)	(533,000)	(553,000)	(576,000)	(600,000)	(623,000)	-	-	-	-
Bond interest	(138,000)	(117,000)	(97,000)	(74,000)	(50,000)	(27,000)	-	-	-	-
Transfer to Capital Reserve	(802,780)	(610,000)	(610,000)	(610,000)	(610,000)	(1,610,000)	-	-	-	-
Balance - ending	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	-			-	-
					·	·	-		-	
Capital Reserve										
Balance - beginning	9,923,583	12,692,876	13,878,379	15,244,494	16,479,787	17,561,948	19,469,634	19,647,875	21,531,567	23,226,974
Transfer In	4,682,323	3,124,503	3,488,115	3,357,294	3,204,161	4,029,686	2,300,241	2,133,692	1,945,407	1,811,732
Capital Balance - ending	(1,913,030) 12,692,876	(1,939,000) 13,878,379	(2,122,000) 15,244,494	(2,122,000) 16,479,787	(2,122,000) 17,561,948	(2,122,000) 19,469,634	(2,122,000) 19,647,875	(250,000) 21,531,567	(250,000) 23,226,974	(250,000) 24,788,705
Datalice - enuling	12,092,870	13,878,379	15,244,494	10,479,787	17,561,948	19,469,634	19,047,875	21,531,507	23,220,974	24,788,705
TOTAL RESERVE BALANCE	15,596,379	17,192,379	18,609,789	19,905,788	21,059,228	22,048,832	22,294,194	24,255,776	26,039,908	27,675,773
					·	·	-		-	
SUPPLEMENTARY SCHEDULE FOR			((.==	((========)	(========)	(()	(
Administration	(231,428)	(452,000)	(465,560)	(479,527)	(493,913)	(508,730)	(523,992)	(539,712)	(555,903)	(572,580)
Audit fees	(17,820)	(20,000)	(20,600)	(21,218)	(21,855)	(22,511)	(23,186)	(23,882)	(24,598)	(25,336)
Contingency	-	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)
Insurance	(44,336)	(48,000)	(49,440)	(50,923)	(52,451)	(54,025)	(55,646)	(57,315)	(59,034)	(60,805)
Legal	(70,395)	(73,000)	(75,190)	(77,446)	(79,769)	(82,162)	(84,627)	(87,166)	(89,781)	(92,474)
Lease	(2,743)	(20,000)	(20,600)	(21,218)	(21,855)	(22,511)	(23,186)	(23,882)	(24,598)	(25,336)
Licenses and permits Membership fees	(759)	(30,000) (10,000)	(30,900)	(31,827) (10,609)	(32,782) (10,927)	(33,765) (11,255)	(34,778) (11,593)	(35,821) (11,941)	(36,896) (12,299)	(38,003)
Maintenance	(5,256)	(10,000)	(10,300)	(10,609)	(10,927)	(11,255)	(11,593)	(11,941)	(12,299)	(12,668)
	(1.007.020)	(1 105 000)	(1.000.000)	(1 121 070)	(1 105 020)	(1 200 007)	(1 226 024)	(1.274.042)	(1 212 202)	(1 251 (21)
Customer svc. agmt. SUA II	(1,087,828) (811,010)	(1,105,000) (985,000)	(1,099,000) (1,014,550)	(1,131,970) (1,044,987)	(1,165,929) (1,076,337)	(1,200,907) (1,108,627)	(1,236,934) (1,141,886)	(1,274,042) (1,176,143)	(1,312,263) (1,211,427)	(1,351,631) (1,247,770)
System management	(263,897)	(270,000)	(1,014,330) (267,000)	(1,044,987)	(283,260)	(1,108,627) (291,758)	(1,141,888) (300,511)	(309,526)	(318,812)	(1,247,770) (328,376)
HVAC	(203,897)	(32,000)	(32,960)	(33,949)	(34,967)	(36,016)	(300,311)	(38,209)	(318,812)	(40,536)
Generators	(47,533)	(53,000)	(71,590)	(56,228)	(57,915)	(76,652)	(61,442)	(63,285)	(82,184)	(40,330)
ALCO maintenance	(600,000)	(600,000)	(618,000)	(636,540)	(655,636)	(675,305)	(695,564)	(716,431)	(737,924)	(760,062)
COCO maintenance	(138,565)	(265,000)	(272,950)	(281,139)	(289,573)	(298,260)	(307,208)	(316,424)	(325,917)	(335,695)
CSI telecommunications	(138,363)							(238,810)		
Microwave maintenance	(133,131)	(200,000) (104,000)	(206,000) (107,120)	(212,180) (110,334)	(218,545) (113,644)	(225,101) (117,053)	(231,854) (120,565)	(238,810) (124,182)	(245,974) (127,907)	(253,353) (131,744)
Miscellaneous	(15,000)	(15,000)	(15,450)	(15,914)	(16,391)	(16,883)	(17,389)	(17,911)	(18,448)	(19,001)
Security	(11,357)	(17,000)	(17,510)	(18,035)	(18,576)	(19,133)	(19,707)	(20,298)	(20,907)	(21,534)
Utilities Web site bosting	(212,703)	(225,000)	(231,750)	(238,703)	(245,864)	(253,240)	(260,837)	(268,662)	(276,722)	(285,024)
Web site hosting	(3,117)	(4,000)	(4,120)	(4,244)	(4,371)	(4,502)	(4,637)	(4,776)	(4,919)	(5,067)
Payments to suppliers	(3,807,005)	(4,628,000)	(4,730,590)	(4,852,001)	(4,994,560)	(5,158,396)	(5,292,638)	(5,448,418)	(5,625,868)	(5,774,135)



Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

AGENDA ITEM NO. 5.

AGENDA STATEMENT FINANCE COMMITTEE MEETING DATE: April 22, 2022

TO:Finance CommitteeEast Bay Regional Communications System Authority (EBRCSA)

FROM: Thomas G. McCarthy, Executive Director East Bay Regional Communications System Authority

SUBJECT: Increase in <u>Ceost of Legal Services</u>

RECOMMENDATIONS:

Review, and if Committee agrees, make a recommendation to the Board of Directors to accept an increase in cost of legal services with <u>MyersMeyers</u> Nave professional law corporation to perform legal services for the East Bay Regional Communications System Authority (EBRCSA).

SUMMARY/DISCUSSION:

The <u>MyersMeyers</u> Nave professional law corporation has a contract, attachment "A", with East Bay Regional Communications System Authority to provide Professional Law services to EBRCSA. The existing contract was entered into in 2007 and has not had a rate increase as stipulated in the contract.

The contract does not include a rate for the services of a Senior of Counsel with the firm. <u>MyersMeyers</u> Nave has been billing EBRCSA as a Senior Associate, (\$250 per hour), while our representative she has served as Authority Counsel. <u>MyersMeyers</u> Nave is proposing an increase in the hourly rate of compensation billed to reflect the firm's current standard contract terms and the lowest rate for public agencies (line A below), Senior of Counsel rate of \$350 per hour.

			ublic ency			
TITLE	A		В		С	
Senior Principal	\$495	\$	515	\$	525	
Principal	\$435	\$	455	\$	475	
Senior Of Counsel	\$350	\$	360	\$	370	
Of Counsel	\$330	\$	340	\$	350	
Senior Associate	\$290	\$	300	\$	310	
Mid-level Associate	\$270	\$	280	\$	290	
Junior Associate	\$250	\$	260	s	270	
Law Clerk		\$240				
Sr. Paralegal		\$200				
Paralegal		\$180				
Litigation Support Spec		\$230				

FINANCIAL IMPACT:

The EBRCSA Budget for FY22/23 has included \$20,000 for Legal Services provided by Meyers Nave. In the FY21/22 we will pay approximately \$2,743 to <u>MyersMeyers</u> Nave Services. Based on the increased cost from \$250 to \$350 it is anticipated that there will be adequate funding for the FY22/23 year.

The increase for the position of Senior of Counsel rate of \$350 per hour can be covered in projected operating revenue and will not require an increase in the user fees for EBRCSA members.

RECOMMENDED ACTION:

It is recommended the Committee make a recommendation to the Board of Directors that EBRCSA accept the increase in cost of legal services with Meyers Nave.

Attachments:

Attachment "A" -Engagement of Legal Services 2007

meyers nave riback silver & wilson professional law corporation

Steven R. Meyers Attorney at Law 510.808.2000

November 30, 2007

DATE RECEIVED ACCOUNTING DEC 2 8 2007

ATTORNEY-CLIENT PRIVILEGED

Bill McCammon, Interim Executive Director East Bay Regional Communications Systems Joint Powers Authority 4985 Broder Boulevard Dublin, CA 94568

RE: Engagement of Legal Services

Dear Bill:

Thank you for requesting Meyers, Nave, Riback, Silver & Wilson to perform legal services for the EBRCS Joint Powers Authority. We appreciate the opportunity to serve as your legal counsel and look forward to working with you.

This letter sets forth our agreement concerning the legal services we will provide and our fee arrangements for those services. Please read this entire agreement before signing and returning it to us.

1. **Scope of Engagement.** We will provide legal services in connection with the administration of the East Bay Regional Communications System Joint Powers Authority. Our work is limited to such services. We will also provide legal services for additional matters that you request of us, provided we agree to perform that additional work. A letter confirming such additional work shall bring such work within the scope of this agreement.

2. Fees and Personnel. As compensation for our services, our fees will be based on our current standard billing rate for the personnel performing services under this agreement at the time such services are rendered. Our standard billing rates for attorneys, paralegals and legal assistants are attached as <u>Attachment 1</u>.

Robin Donoghue and I will be the attorneys in charge of representing your interests. If other attorneys and/or paralegals are assigned to work on your matter, the then current hourly rates of those individuals will be utilized. This agreement retains the legal services of our law firm and not of a particular attorney. Hourly rates are subject to reasonable change, usually at the beginning of each year.

3. Disbursements and Expenses. In addition to hourly fees, we may incur out-of-pocket expenses related to your representation. Our Statement of Fee and Billing Information, which sets forth the details of our disbursement and expense policy, is attached (Attachment 2).

4. Billing and Payment Responsibilities. We will send monthly statements which are due within 30 days of receipt. If you have any questions about an invoice, please promptly contact me so that we may

discuss these matters. Our Statement of Fee and Billing Information sets forth the details of our fee and billing policy.

5. Termination of Services. You may terminate our services at any time by written notice. After receiving such notice, we will cease providing services. We will cooperate with you in the orderly transfer of all related files and records to your new counsel.

We may terminate our services at any time with your consent or for good cause. Good cause exists if (a) any statement is not paid within 60 days of its date; (b) you fail to meet any other obligation under this agreement and continue in that failure for 15 days after we send written notice to you; (c) you have misrepresented or failed to disclose material facts to us, refused to cooperate with us, refused to follow our advice on a material matter, or otherwise made our representation unreasonably difficult; or (d) any other circumstance exists in which ethical rules of the legal profession mandate or permit termination, including situations where a conflict of interest arises. If we terminate our services, you agree to execute a substitution of attorneys promptly and otherwise cooperate in effecting that termination.

Termination of our services, whether by you or by us, will not relieve the obligation to pay for services rendered and costs incurred before our services formally ceased.

6. Insurance. During the term of this engagement, this law firm shall maintain general liability and property damage insurance in the amount of \$1,000,000; professional errors and omissions insurance, in an amount of \$2,000,000 per occurrence; and \$4,000,000 aggregate, which insurance may not be canceled or reduced in required limits of liability unless at least ten days advance written notice be given to you.

7. No Guarantee of Outcome. Any comments made by us about the potential outcome of this matter are expressions of opinion only and are not guarantees or promises about any outcome or results.

8. Entire Agreement; Full Understanding; Modifications in Writing. This letter contains our entire agreement about our representation. Any modifications or additions to this letter agreement must be made in writing.

9. Joint Representation. Our firm maintains of counsel agreements with certain other attorneys with specific skills. Because these individuals are deemed independent contractors under the applicable provisions of the tax laws and not employees of the firm, it is necessary that you consent to dual representation by the firm and the attorney in the event the matter which you have engaged us to handle requires the use of that attorney. This arrangement has no effect whatsoever on the cost of your legal services, rather it is an ethical requirement that we disclose this fact and that you consent. You are consenting by signing this letter.

10. Conflicts. Our firm represents many public agencies in California. Since 1986, we have represented over five hundred public clients, including numerous cities, redevelopment agencies, special districts, counties and other public entities, and we are accepting new engagements all the time. It is virtually inevitable that we will work on projects from other clients having different governmental or political objectives, beliefs or views from the EBRCS Joint Powers Authority.

This letter confirms that the services which we are rendering to you are limited in scope and for the benefit of the EBRCS Joint Powers Authority only. Meyers Nave performs a variety of professional services for its clients and it is possible that we will represent public agency clients which are adverse to you on <u>other</u> matters. To avoid potential problems, you agree that you expressly waive any actual or potential conflicts that might arise from such representation, that you will not attempt to disqualify Meyers Nave on such matters, and that our firm is free to represent its clients on such matters. To the extent that such current

representation may constitute an ethical conflict which must be disclosed, you acknowledge: 1) that it has been disclosed, and 2) that any conflict is waived.

By signing this letter and returning it to us, you acknowledge that we have discussed these matters and you confirm that the EBRCS Joint Powers Authority does not object to our representation of clients on matters where their legal, governmental or political objectives and/or positions may be different from or adverse to those of the EBRCS Joint Powers Authority, and that the EBRCS Joint Powers Authority waives any conflict of interests with respect to our representation of such clients with differing legal, governmental or political interests. You further confirm that the EBRCS Joint Powers Authority will not assert any conflict of interest concerning such representation or attempt to disqualify this firm from representing such clients notwithstanding such adversity. While you would certainly be free to terminate our relationship, you agree that this firm nonetheless would be free to represent such clients even on those matters which you consider adverse, and that you waive any conflict of interest in connection therewith.

Needless to say, these acknowledgments do not permit our firm to represent another client in opposing the specific project for which you engage us without your specific written consent.

You may wish, and we encourage you, to consult legal counsel regarding the effect of this conflict waiver.

We would request that you review this letter carefully and, if it is consistent with your understanding of our respective responsibilities, please so indicate by returning a signed copy of this letter to me at your earliest convenience. Enclosed is an additional copy of this letter which you should retain for your records. Again, we thank you for allowing us the opportunity to serve as your lawyers.

Very truly yours,

Steven R. Meyers

SRM:mlf Enclosure: Client copy of Engagement Letter

c: Conflicts Manager Billing Manager

These terms are accepted and agreed to as of the date of this letter.

Lilian JPill McCammon Interim Executive Director East Bay Regional Communications System Joint Powers Authority

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ATTACHMENT 1

MEYERS, NAVE, RIBACK, SILVER & WILSON RATE SHEET

Sr. Principal	325
Principal	275
Sr. Associate	250
Associate	200
Paralegal	150

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Hourly rates set forth above are reviewed and amended annually in January of each year.

ATTACHMENT 2 MEYERS, NAVE, RIBACK, SILVER & WILSON STATEMENT OF FEE AND BILLING INFORMATION

The following is a general description of our fee and billing policies. These general policies may be modified by the specific engagement letter or agreement to which this summary is attached.

Professional Fees. Our fees for professional services are based on the fair value of the services rendered. To help us determine the value of our services, our attorneys and paralegals maintain time records for each client and matter. Our attorneys and paralegals are assigned hourly rates which are based on years of experience, specialization, training and level of professional attainment. We adjust our rates periodically (usually at the beginning of each year) to take into account inflation and the increased experience of our professional personnel.

To keep professional fees at a minimum, legal work that does not require more experienced attorneys will be performed, where feasible, by attorneys with lower billing rates. Of course, the quality of the work is paramount, and we do not sacrifice quality to economy.

Before undertaking a particular assignment, we will, if requested, provide you with a fee estimate to the extent possible. Estimates are not possible for some matters, however, and cannot be relied on in many others because the scope of our work will not be clear at the outset. When a fee estimate is given, it is only an estimate; it is not a maximum or minimum fee quotation. The actual fee may be more or less than the quoted estimate.

Retainer. Our normal practice is to require a retainer to cover a portion of the anticipated attorneys' fees and costs. Any retainer will be placed in the firm's trust account. At the conclusion of our services, we will return to our client any unapplied retainer, after deducting payment for charges billed or to-be-billed for services and any remaining out-of-pocket expenses.

Billing And Payment Procedures. Unless other arrangements are made at the time of the engagement, invoices will be sent monthly. Invoices for outside services exceeding \$100 may be billed separately. Occasionally, however, we may defer billing for a given month or months if the accrued fees and costs do not warrant current billing or if other circumstances would make it appropriate to defer billing.

Our invoices contain a brief narrative description of the work performed; if requested, the initials of the attorney who performed the work will appear on the statement. The invoice will include a line item reflecting in-house administrative costs. The firm's in-house administrative costs include, but are not limited to, duplicating, facsimile charges, telephone charges, E-mail, postage, mileage and other administrative expenses. We have determined that the most effective method of accounting for these administrative costs is to charge a flat 8% of the professional fees incurred. We will not bill you for travel time to and from our offices.

The firm will be reimbursed for all outside services incurred in the course of providing legal services to our client(s). Outside services will include, but are not limited to, all third-party expenses, delivery charges, travel expenses, outside research services, filing fees, expert witness and expert consultant fees. To defray the firm's costs for administering these services, there will be an additional cost advance charge of 2% for all outside services of \$100 or more.

If you have any questions regarding an invoice, the Finance Director or Chief Operating Officer are available to answer your questions. For any unresolved matters, the Bar Association has an arbitration mechanism that can be used to resolve such matters.

Late Payments. Statements for services are payable upon presentation and, in all events, within thirty (30) days after receipt. Occasionally a client has difficulty in making timely payments. To avoid burdening those clients who pay their statements promptly with the added costs we incur as a result of late payments, a late charge will be assessed on statements not paid within thirty (30) days. The maximum monthly late payment charge will be 1.5% per month. In the unlikely event we are required to institute legal proceedings to collect fees and costs, the prevailing party will be entitled to reasonable attorneys' fees and other costs of collection.



Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

AGENDA ITEM NO. 6.

AGENDA STATEMENT FINANCE COMMITTEE MEETING DATE: April 22, 2022

- TO:Finance CommitteeEast Bay Regional Communications System Authority (EBRCSA)
- **FROM:** Tom McCarthy, Executive Director East Bay Regional Communications System Authority
- **SUBJECT:** Purchase of 4G/5G cameras for the East Bay Regional Communications System Authority and Monitoring Services by Bay Alarm

<u>RECOMMENDATIONS</u>:

Request Committee discuss and make a recommendation to the Board of Directors concerning purchase of seven (7) 4G/5G security cameras for the East Bay Regional Communications System Authority (EBRCSA) which will be monitored by Bay Alarm, 24/7, via current contract.

SUMMARY/DISCUSSION:

Bay Alarm notified EBRCSA on March 23, 2022 that the current cameras which monitor seven (7) EBRCSA sites would no longer connect to the Bay Alarm system via a 3G cellular connection. The 3G cellular connection is no longer supported and the cameras needed to be upgraded to the current 4G/5G cellular system utilized to connect to the Bay Alarm monitoring site in Concord, CA. Bay Alarm provided a scope of work listing that they will install the new cameras, connect them to their monitoring center, and resume live monitoring of the EBRCSA sites. The new cameras provide a much better image, and the images will be recorded for 30 days.

FISCAL IMPACT:

The cost of the equipment, including tax, is \$28,455.00. The monitoring of the sites will cost \$23,268.00 annually. The purchase of the equipment and the increase in the monitoring will require a change order. We currently have budgeted \$17,000.00 for security monitoring and this will need to be increased to \$23,268.00. We do not have the cameras in our current budget, and we cannot wait until the FY 22/23 budget is adopted on July 1, 2022.

The purchase of the cameras and increase in the monitoring costs will not require an increase in Member Operating fees.

<u>RECOMMENDED ACTION</u>:

It is recommended that the Committee provide its recommendation to the Board of Directors as to how the Executive Director should proceed with the purchase of seven (7) Cameras and the monitoring by Bay Alarm.

Attachment:

Attachment "A" – Bay Alarm Proposal



East Bay Regional Comm Systems

RE: Live Video Monitoring Proposal TO: Tom McCarthy FR: Nick Walley

Scope of Work:

Bay to install, service, and monitor Cloud Based Axis Cameras and Axis Talk Down Speakers. When the Object Based Analytics fire, an automated message will play over the speaker, "You are trespassing, leave the premises immediately" and Live Monitoring starts at our Central Station. Our Operator then evaluates the situation, and if the suspect doesn't flee, our Operator will escalade and personalize the Talk Down "You in the Red Hat… you are trespassing", and call the Authorities if necessary.

Bay to Provide:

-Live Remote Video Monitoring at our UL listed, 5 Diamond, Central Station in Concord, CA -Edge-based Camera Intelligence: Axis Object Analytics

-Full Service agreement- normal wear and tear maintenance from Bay Alarm CA, WA, and AZ offices

-Ongoing Feature and Firmware updates pushed directly to Cameras

-Continuous Cloud Recording for 30 days

-SD card in Camera for limited local recording

Bay to Install:

One (1) Axis Dome Camera w/ varifocal lens + health status, 1080p One (1) Junction Box Mount One (1) Talk down speaker, 120 db One (1) Network Switch One (1) 4G AT&T / 5G Cradlepoint One (1) Control Panel Unit w/ Cellnet One (1) Keypad

Bay to Provide:

After hours live remote video monitoring DMP App- for arming / disarming & User management

Bay Retained System	
Installation Charge: Monthly Service Charge for maintenance and monitoring:	\$3,687.00 \$277.00
*3-5 year term *Proposal is valid for 30 days.	
<u>*To add another camera prior to installation:</u> Additional Installation Charge: Additional Monthly Service Charge:	\$1,350.00 \$150.00

Payment Terms:

In order to commence work, we will need to formalize this agreement in the form of a signed contract. At that time a 50% deposit will be collected. Upon completion of the installation, the remaining balance is due and should be paid to the installing technician.

Thank you again for asking Bay Alarm to assist you in meeting your security needs. Please contact me directly with any questions or revision requests at (415) 299-5769.

Sincerely,

Nick Walley Bay Alarm Company Nicholas.walley@bayalarm.com



Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

AGENDA ITEM NO. 7.

AGENDA STATEMENT FINANCE COMMITTEE MEETING DATE: November 6, 2020 April 22, 2022

- **TO:**Finance CommitteeEast Bay Regional Communications System Authority (EBRCSA)
- **FROM:** Thomas G. McCarthy, Executive Director East Bay Regional Communications System Authority
- SUBJECT: Subcommittee to Recommend Change in Compensation for <u>Administrative</u> <u>Assistant Executive Director</u>

RECOMMENDATIONS:

Request two members of the Finance Committee work with two members of the Operations Committee and Board Chair to make a recommendation to the Board of Directors concerning current compensation for the <u>Executive DirectorAdministrative Assistant</u>'s salary and possible elevator for the next three years.

SUMMARY/DISCUSSION:

The Executive DirectorAdministrative Assistant entered a contract with East Bay Regional Communications System Authority in 2015 and the contract has not been reviewed nor the compensation adjusted since 2015. The Board Chair is asking for two volunteers from the Finance Committee to work with him and two members of the Operations Committee to review the compensation and contract. The Board Chair desires the subcommittee to make a recommendation concerning the current compensation and possible escalator for the Executive DirectorAdministrative Assistant's Compensation for an additional three years.

RECOMMENDED ACTION:

It is recommended that the Committee discuss and appoint_two members to assist the Board Chair and subcommittee in preparing a possible change in compensation for the <u>Executive</u> <u>DirectorAdministrative Assistant</u> to the Board of Directors.